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Current Positions

Associate Dean of the MBA Program, Tuck School of Business: 2008-present
Signal Companies Professor of Management, Tuck School of Business: 2009-present
Research Associate, National Bureau of Economic Research: 2002-present
Member, Conference on Research in Income and Wealth at NBER: 2006-present
Senior Fellow, Council on Foreign Relations: 2007-present
Academic Advisor, McKinsey Global Institute: 2007-present
Board of Academic Advisors, International Tax Policy Forum: 2005-present
Co-Director, Global Leadership 2020 Program, Tuck Executive Education: 2007-present

Past Positions

Member, Council of Economic Advisers, Executive Office of the President: 2005-2007
Term Member, Council on Foreign Relations: 2000-2005
Visiting Fellow, Institute for International Economics: 1997-2005
Faculty Research Fellow, National Bureau of Economic Research: 1995-2002
Assistant, Associate, and Full Professor, Dartmouth College and Tuck School: 1994-2009
Panel Member, National Academy of Sciences: 2004-2005
Visiting Scholar: Federal Reserve System: 1998, 2002
International Monetary Fund: 1996, 1997
Consultant: Organization for International Investment: 2004, 2007-2009
Private Equity Council: 2008
Financial Services Forum: 2007-2008
World Bank: 1995-1997, 2000, 2002
Emergency Committee for American Trade: 1996-2003
National Foreign Trade Council: 2003
Committee for Fair International Taxation: 2004
Board of Economists, *Time* Magazine: 2004

Education

Massachusetts Institute of Technology, Ph.D. in Economics, 1994
University of Notre Dame, B.A. in Economics, *summa cum laude*, 1990

Fields of Interest

The Economics and Politics of Globalization

Books

Factors Affecting the Location of Biopharmaceutical Activities, editor with Iain M. Cockburn, NBER Conference Volume, University of Chicago Press, forthcoming 2009.

International Flows of Invisibles: Trade in Services and Intangibles in the Era of Globalization, editor with Marshall B. Reinsdorf, CRIW-NBER Conference Volume, University of Chicago Press, 2009.

Globalization and the Perceptions of American Workers, with Kenneth F. Scheve, Washington, D.C.: Institute for International Economics, 2001.

Publications in Refereed Journals

“Does Inward Foreign Direct Investment Boost the Productivity of Domestic Firms?” with Jonathan E. Haskel and Sonia Pereira, *Review of Economics and Statistics*, 89(2), 2007.

“Globalization and Declining Unionization in the United States,” *Industrial Relations*, 46(2), 2007.

“Public Finance and Individual Preferences Over Globalization Strategies,” with Gordon H. Hanson and Kenneth F. Scheve, *Economics and Politics*, 19(1), 2007.

“Vertical Production Networks in Multinational Firms,” with Gordon H. Hanson and Raymond J. Mataloni, Jr., *Review of Economics and Statistics*, 87(4), 2005.

“International Profit Sharing in Multinational Firms,” with John W. Budd and Jozef Konings, *Review of Economics and Statistics*, 87(1), 2005.

“Economic Insecurity and the Globalization of Production,” with Kenneth F. Scheve, *American Journal of Political Science*, 48 (4), 2004. (Reprinted in David R. Cameron, Gustav Ranis, and Annalisa Zinn (eds.), *Globalization and Self-Determination*, New York: Routledge, 2006.)

“Are Profits Shared Across Borders? Evidence on International Rent Sharing,” with John W. Budd, *Journal of Labor Economics*, 22 (3), 2004.

“Technology, Trade, and Adjustment to Immigration in Israel,” with Neil A. Gandal and Gordon H. Hanson, *European Economic Review*, 48 (2), 2004.

“Have Falling Tariffs and Transportation Costs Raised U.S. Wage Inequality?” with Jonathan E. Haskel, *Review of International Economics*, 11 (4), 2003.

“Does Nationality of Ownership Matter for Labor Demands?” with Jonathan Haskel and Francesca Fabbri, *Journal of the European Economics Association*, 1 (2/3), 2003.

“Does the Sector Bias of Skill-Biased Technological Change Explain Changing Skill Premia?” with Jonathan E. Haskel, *European Economic Review*, 46 (10), 2002.

“Labor Market Adjustment in Open Economies: Evidence from U.S. States,” with Gordon H. Hanson, *Journal of International Economics*, 57 (1), 2002.

“Expansion Strategies of U.S. Multinational Firms,” with Gordon H. Hanson and Raymond Mataloni, in Dani Rodrik and Susan Collins (eds) *Brookings Trade Forum*, 2001.

“Trade Liberalization and Per Capita Income Convergence: A Difference-in-Differences Analysis,” *Journal of International Economics*, 55 (1), 2001.

“Does Trade Liberalization Converge Factor Prices? Evidence from the Antebellum Transportation Revolution,” *Journal of International Trade and Economic Development*, 10 (3), 2001.

“What Determines Individual Trade-Policy Preferences?” with Kenneth F. Scheve, *Journal of International Economics*, 54 (2), 2001.

“International Trade and Labor-Demand Elasticities,” *Journal of International Economics*, 54 (1), 2001.

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Publications in Refereed Journals (Continued)

“Foreign-Affiliate Activity and U.S. Skill Upgrading,” with Bruce A. Blonigen, *Review of Economics and Statistics*, 83 (2), 2001.

“Labor-Market Competition and Individual Preferences Over Immigration Policy,” with Kenneth F. Scheve, *Review of Economics and Statistics*, 83, 2001.

“Trade, Technology, and U.K. Wage Inequality,” with Jonathan E. Haskel, *The Economic Journal*, 111 (1), 2001.

“Production Transfer within Multinational Enterprises and American Wages,” *Journal of International Economics*, 50, 2000.

“Globalization and Wages: A Tale of Two Perspectives,” *World Economy*, 22, 1999.

“International Trade and Labour-Market Outcomes: Results, Questions, and Policy Options,” *The Economic Journal*, 108 (450), 1998.

“Per-Capita-Income Convergence and the Role of International Trade,” *American Economic Review*, 87 (2), 1997.

“International Trade and American Wages in the 1980s: Giant Sucking Sound or Small Hiccup?” with Robert Z. Lawrence, in Martin Neil Baily and Clifford Winston (eds) *Brookings Papers on Economic Activity: Microeconomics 2*, 1993. (Reprinted in Edward E. Leamer (ed) *Outstanding Contributions in Economics: International Trade*, Worth Publishers, 2001.)

Publications in Edited Books and Conference Volumes

“Editors’ Introduction,” with Iain M. Cockburn, in Iain M. Cockburn and Matthew J. Slaughter (eds.) *Factors Affecting the Location of Biopharmaceutical Activities*, NBER Conference Volume, University of Chicago Press, forthcoming 2009.

“The Global Location of Biopharmaceutical Activity: New Findings and New Questions,” with Iain M. Cockburn, in Joshua Lerner and Scott Stern (eds.) *Innovation Policy and the Economy, Volume 10*, NBER Conference Volume, University of Chicago Press, forthcoming 2009.

“Editors’ Introduction,” with Marshall B. Reinsdorf, in Marshall B. Reinsdorf and Matthew J. Slaughter (eds.) *International Flows of Invisibles: Trade in Services and Intangibles in the Era of Globalization*, CRIW-NBER Conference Volume, University of Chicago Press, 2009.

“Individual Preferences over High-Skilled Immigration in the United States,” with Gordon H. Hanson and Kenneth F. Scheve, in Jagdish Bhagwati (ed.) *Skilled Migration Today: Prospects, Problems, and Policies*, Council on Foreign Relations and Oxford University Press, 2009.

“Public Opinion, International Economic Integration, and the Welfare State,” with Kenneth F. Scheve, in Pranab Bardhan, Samuel Bowles, and Michael Wallerstein (eds.), *Globalization and Egalitarian Redistribution*, Princeton: Princeton University Press, 2006. (Reprinted in David R. Cameron, Gustav Ranis, and Annalisa Zinn (eds.), *Globalization and Self-Determination*, New York: Routledge, 2006.)

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Publications in Edited Books and Conference Volumes (Continued)

“Foreign Direct Investment and Labor-Market Outcomes,” with Kenneth F. Scheve, in Harry Huizinga and Lars Jonung (eds.), *Who Should Own Europe? The Internationalization of Asset Ownership in Europe*, Cambridge University Press, 2005.

“Does Inward Foreign Direct Investment Contribute to Skill Upgrading in Developing Countries?” in William Milberg (ed) *Labor and the Globalization of Production*, New York: Palgrave Macmillan, 2004.

“The Role of Multinational Corporations in International Business Cycle Transmission,” with Gordon H. Hanson, in Rolf Langhammer (ed) *Macroeconomic Policies in the World Economy: Proceedings of the Kiel Week Conference*, Springer Verlag, 2004.

“Globalization and Employment by U.S. Multinationals: A Framework and Facts.” *Daily Tax Report*, March 26, 2004.

“Host-Country Determinants of U.S. Foreign Direct Investment into Europe,” in Heinz Herrmann and Robert E. Lipsey (eds) *Foreign Direct Investment in the Real and Financial Sector of Industrial Economies*, Springer Verlag, 2003.

“Immigration and the U.S. Economy: Labor-Market Impacts, Illegal Entry, and Policy Choices,” with Gordon H. Hanson, Kenneth F. Scheve, and Antonio Spilimbergo, in Tito Boeri (ed) *Immigration Policy and the Welfare State*, Oxford University Press, 2002.

“Protectionist Tendencies in the North and Vulnerable Economies in the South,” in S. Mansoob Murshed (ed) *Globalization, Marginalization, and Development*, New York: Routledge, 2002.

“The Effects of Growing International Trade on the U.S. Labor Market,” with George Johnson, in Robert Solow and Alan B. Krueger (eds) *The Roaring Nineties*, Russell Sage Foundation, 2001.

“Measuring Product-Market Integration,” with Michael M. Knetter, in Linda Goldberg (ed) *Topics in Empirical International Economics: A Festschrift in Honor of Robert E. Lipsey*, National Bureau of Economic Research Conference Volume, 2001.

“What Are the Results of Product-Price Studies and What Can We Learn From Their Differences?” in Robert C. Feenstra (ed) *The Impact of International Trade on Wages*, National Bureau of Economic Research Conference Volume, 2000.

“Causes and Consequences of Changing Income Inequality,” with Danny Blanchflower, in Albert Fishlow and Karen Parker (eds) *Growing Apart: The Causes and Consequences of Global Wage Inequality*, Council on Foreign Relations, 1999.

“Technological Change as a Driving Force of Rising Income Inequality,” with Jonathan E. Haskel, in Horst Siebert (ed) *Globalization and Labor: Proceedings of the Kiel Conference*, 1999.

“Comment: Is Growth in Developing Countries Beneficial to Industrial Countries?” in Michael Bruno and Boris Pleskovic (eds) *Annual Bank Conference on Development Economics 1995*.

“The Impact of Internationalization on U.S. Income Distribution,” in Richard O'Brien (ed) *Finance and the International Economy 8: Amex Bank Review Prize Essays*, 1994.

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General-Interest Publications

“What Is an ‘American’ Car?” *Wall Street Journal* op-ed, May 7, 2009, p. A17.

How U.S. Multinational Companies Strengthen the U.S. Economy, Business Roundtable and United States Council Foundation research report, Washington, D.C., March 2009.

“It’s a Terrible Time to Reject Skilled Workers,” *Wall Street Journal* op-ed, Mar. 11, 2009, p. A13.

“What’s Behind the Productivity Slowdown,” *Wall Street Journal* op-ed, Dec. 13, 2008, p. A11.

Strengthening U.S. Competitiveness in the Global Economy, with Martin Neil Baily, Private Equity Council research report, Washington, D.C., December 2008.

“An Auto Bailout Would Be Terrible for Free Trade,” *Wall Street Journal* op-ed, Nov. 20, 2008, p. A21.

Global FDI Policy: Correcting A Protectionist Drift, with David M. Marchick, Council Special Report, Washington, D.C.: Council on Foreign Relations, June 2008.

“Ways to Stem the Drift into Protectionism,” *Financial Times* op-ed, June 26, 2008, p. A11.

“The Immigrant Gap,” *Wall Street Journal* op-ed, April 1, 2008, p. A16.

“What Tata Tells Us,” *Wall Street Journal* op-ed, March 27, 2008, p. A15.

Insourcing Mergers & Acquisitions, Organization for International Investment research report, Washington, D.C., December 2007.

“Let’s Have a Real Debate on Globalization,” *Wall Street Journal* op-ed, September 26, 2007, p. A21.

“A New Deal for Globalization,” with Kenneth F. Scheve, *Foreign Affairs*, July/August 2007, pp. 34-47.

“Happy Birthday, ITA,” *Wall Street Journal* op-ed, July 17, 2007, p. A17.

Succeeding in the Global Economy: A New Policy Agenda for the American Worker, with Grant D. Aldonas and Robert Z. Lawrence, The Financial Services Forum policy research report, June 2007.

“Yuan Worries,” *Wall Street Journal* op-ed, May 22, 2007, p. A15.

Insourcing Jobs: Making the Global Economy Work for America, Organization for International Investment research report, Washington, D.C., October 2004.

Technology, Investment, and Trade, ECAT research report, Washington, D.C., 2002.

Global Investment, American Returns, ECAT research report, Washington, D.C., 1998.

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Working Papers

“Effects of Terms of Trade Gains and Tariff Changes on the Measurement of U.S. Productivity Growth,” with Robert C. Feenstra, and Marshall B. Reinsdorf, 2009.

“Protecting the Poor: Skill Bias in the International Distribution of Trade Protection,” with Xiaobo Lu and Kenneth F. Scheve,” 2009.

“Globalization, Multinationals, and the Elasticity of Labor Demand,” with Jonathan E. Haskel, 2009.

“Real Relative Prices: Exchange-Rate Regimes Don’t Matter,” with Robert F. Martin, 2009.

“What Can Tiger Woods Teach Us about High-End Labor Markets? Talent, Performance, and Earnings on the PGA Tour,” with Arnaud Costinot, Gordon H. Hanson, and Paul Wolfson, 2009.

“Productivity Growth, Knowledge Flows, and Spillovers,” with Gustavo Crespi, Chiara Criscuolo, and Jonathan E. Haskel, National Bureau of Economic Research Working Paper #13959, 2008.

“Global Engagement and the Innovation Activities of Firms,” with Chiara Criscuolo and Jonathan E. Haskel, National Bureau of Economic Research Working Paper #11479, 2005.

“Expansion Abroad and the Domestic Operations of U.S. Multinational Firms,” with Gordon H. Hanson and Raymond J. Mataloni, Jr., 2005.

Editorial Positions

Associate Editor, *Journal of Development Economics*, 2003-present.

Editorial Review Board, *Journal of International Business Studies*, 2002-present.

Editorial Board, *Journal of International Trade and Development*, 2002-present.

Editorial Advisory Board, *The World Economy*, 1999-present.

Editorial Council, *Review of International Economics*, 1997-present.

Associate Editor, *Journal of International Economics*, 1999-2005.

Refereeing services for over 50 journals, university presses, grant foundations, and think tanks.

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Grants, Fellowships, and Awards

National Science Foundation, Research Grant, Economics Program, “Empirical Evidence on the Global Operations of Multinational Firms,” with Gordon H. Hanson, 2002-2005.

National Science Foundation, Research Grant, Political Science Program, “Economic Insecurity and the Globalization of Production,” with Kenneth F. Scheve, 2002-2005.

John M. Manley Huntington Teaching Award, Dartmouth College, 2001.

Elizabeth R. and Robert A. Jeffe Fellowship, Dartmouth College, 2001-2002.

National Science Foundation, Research Grant, Economics Program, “The Operations and Labor-Market Impacts of Multinational Enterprises,” 2000-2004.

National Bureau of Economic Research, National Fellowship, 2000-2001.

Russell Sage Foundation, Research Grant, Program on The Future of Work in America, “The Effect of Growing International Trade on U.S. Real Wages,” 2000-2001.

Nelson Rockefeller Research in Economics Grant and Research in Social Science Grant, Rockefeller Center for Public Policy, “The Operations and Labor-Market Impacts of Multinationals,” 2000-2001.

Russell Sage Foundation, Research Grant, Program on The Future of Work in America, “Globalization and U.S. Labor Markets: New Research,” 1997-2000.

Junior-Faculty Fellowship, Dartmouth College, 1997-1998.

Nelson Rockefeller Research in Economics Grant and Research in Social Science Grant, Rockefeller Center for Public Policy, “Who Supports Trade Barriers?” 1997-1998.

ECAT, Research Grant, “Multinational Firms and the U.S. Economy,” 1996-2000.

Russell Sage Foundation, Research Grant, Program on The Future of Work in America, “International Trade and the Competitiveness of Factor Markets,” 1996-1998.

Nelson Rockefeller Research in Economics Grant and Research in Social Science Grant, Rockefeller Center for Public Policy, “Measuring Goods-Market Integration,” 1996-1997.

U.S. Department of Labor, Division of Foreign Economic Research, “Multinational Corporations, and American Wage Divergence,” 1995-1996.

Honorable Mention, Upjohn Institute Dissertation Award Competition, 1995.

Bronze Award, Amex Bank Review Essay Competition, 1994.

Sloan Foundation MIT Industrial Performance Center Doctoral Fellowship, 1993-1994.

National Science Foundation Graduate Fellowship, 1990-1993.

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Keynote and Plenary Presentations at Conferences and Seminars

Council on Foreign Relations, Annual Corporate Member Conference: 2008-2009
 McKinsey Annual Leadership Retreat: 2009
 PG&E Corporation Annual Executive Forum: 2009
 The Conference Board/TIAA-CREF Research Council on Global Investment: 2007-2009
 Google Retail Reboot Conference: 2009
 Corning Corporation Corporate Management Group Annual Meeting: 2009
 Borealis Ventures CEO Summit: 2009
 The Business Roundtable: 2009
 Metals Service Center Institute Annual Economic Summit: 2008-2009
 U.S. House of Representatives, Financial Services Committee Testimony: 2008 (twice)
 Organization for International Investment, CEO Conference: 2005-2008
 U.S. Department of Commerce, National Summit on American Competitiveness: 2008
 Financial Services Forum, Succeeding in the Global Economy Conferences: 2008
 Goodwin Procter Annual Directors Forum: 2008
 Institutional Financial Forum Annual Conference: 2008
 Houlihan Lokey Annual Basic Industrial Conference: 2008
 Weidenbaum Lecture, Washington University: 2008
 CFR State International Development Organization's Annual Washington Forum: 2008
 Hard Assets Investments Annual Conference: 2007
 Mizuho Institute Annual Conference on Globalization: 2007
 Cato Institute Symposium on Globalization: 2007
 NCCMP Annual Conference: 2007
 Gorlin Memorial Lecture, Oakland University: 2007
 Tax Council Policy Institute Annual Symposium: 2005
 International Tax Policy Forum Congressional Meeting: 2005
 Council of Northeast Governments Annual Meeting: 2005
 New England Business Economics Annual Conference: 2005
 Fibre Box Association Annual Meeting: 2005
 World Trade Organization Public Symposium: 2004
 American Enterprise Institute Globalization Conference: 2004
 Minority Enterprise Development Week Conference: 2004
 Kennedy Recruiting and Human Resources National Conference: 2004
 National Academy of Sciences Globalization Conference: 2003
 Global Trade Analysis Project Conference: 2003
 Nordic International Trade Seminar: 2003
 Tinbergenweek Nobel Conference: 2003
 European Economics Association: 2002
 Inaugural Seng Symposium, University of Notre Dame: 2002
 Inaugural European Trade Study Group Conference: 1999
 Inaugural "World Lecture" for journal *The World Economy*: 1998

(Many additional such presentations during service as member on Council of Economic Advisers)

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Presentations at Conferences and Seminars

NBER Summer Institute Conference Organizer: 2004-2005

NBER Summer Institutes and Program Meetings: 1993, 1995, 1997-2009

American Economic Association Annual Meetings: 1996-1999, 2002-2004, 2009

U.K. Royal Economic Society Annual Meetings: 1998, 2000

Boston College

Calvin College

Columbia University (four times)

Harvard University (nine times)

Michigan State University

NYU and Stern School (three times)

Princeton University (three times)

Syracuse University

Tulane University

University of Chicago (three times)

UC-Davis

UC-Santa Cruz

University of Innsbruck

University of Michigan (twice)

University of Nebraska

University of Nottingham (three times)

University of Pittsburgh

University of Rotterdam

University of Virginia

Washington University

Wharton School, U. of Pennsylvania

Brandeis University

Claremont-McKenna College (twice)

Duke University (three times)

London School of Economics (twice)

MIT (twice)

Oxford University (twice)

Purdue University

Stockholm School of Economics

University of Bocconi

UC-Berkeley (four times)

UCLA (seven times)

University College of London

University of Leuven

University of Minnesota (four times)

University of Notre Dame (three times)

University of Oregon

University of Rochester

University of Texas

University of Warwick (twice)

University of Wisconsin

Yale University (three times)

American Express Bank

Cato Institute

European Commission

Federal Reserve Bank of Minneapolis

Fibre Box Association

Foundation DeBenedetti

Institute for Intl. Econ. (three times)

Int'l Monetary Fund (four times)

Kiel World Institute (twice)

National Policy Association (twice)

OECD (several times)

RAND

Reserve Bank of Australia

Santa Fe Institute

U.S. BEA (twice)

U.S. Department of Labor

U.S. House of Representatives and Senate, Testimony and Briefings (many times)

U.S. International Trade Commission

World Trade Organization

Brookings Institution (four times)

Council on Foreign Relations (six times)

Federal Reserve Board (twice)

Federal Reserve Bank of New York (twice)

Financial Services Forum (several times)

German Bundesbank

International Labor Organization

Intl. Tax Policy Forum (seven times)

National Academy of Sciences (twice)

National Press Club (three times)

Organization for Int'l Investment (many times)

Research Council of TIAA-CREF (five times)

Russell Sage Foundation

United Nations University (twice)

U.S. Bureau of Labor Statistics

U.S. Central Intelligence Agency (twice)

U.S. House of Representatives and Senate, Testimony and Briefings (many times)

World Bank (four times)