

## Tuck Student Consulting Services (TSCS)

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### What is TSCS?

TSCS is a student-run club that organizes teams of students to conduct volunteer consulting projects to help local nonprofits and small businesses enhance their effectiveness and fulfill their missions.

### What are typical client questions?

- How can I expand my business without opening a new location?
- How can I improve customer retention?
- Is there a market for my new product/invention?
- Should I outsource some of my operations?
- I seem to get plenty of customers, but why am I still not profitable?

### How does a TSCS project work?

TSCS projects are designed to be 40 hours in scope; this means a 5-10 hour contribution per team member. Once you are placed on an engagement, you will attend a kick-off meeting with your project team and a TSCS co-chair to determine team leader, project timeline, scope, and deliverables. After conducting your analysis and meeting with the client and other parties as necessary, you will present your findings/deliverables to the client.

### Do I need relevant background?

All backgrounds lend relevant experience to a TSCS engagement, from business consulting to marketing to nonprofit work experience. Everyone is encouraged to get involved!

### Why participate?

- Volunteer valuable assistance to a local non-profit or local small business.
- Use your business skills for a good cause.
- Engage with the local community.
- Build valuable skills.
- Gain relevant real-world consulting experience.
- Collaborate with a team of Tuck peers.

### How do I get involved?

1. **Sign up** on our email list at a Club Fair or by emailing [tscs@dartmouth.edu](mailto:tscs@dartmouth.edu).
2. Attend our series of **kickoff workshops** in the fall.
3. Receive project descriptions by email when consulting engagements arise. If you are interested in being a member of the project team, **submit a paragraph** describing your interest and relevant experience to [tscs@dartmouth.edu](mailto:tscs@dartmouth.edu).

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#### TSCS Contact Information

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