

## Tuck Student Consulting Services (TSCS)

---

### What is TSCS?

Tuck Student Consulting Services (TSCS) is a student-run organization at the Tuck School of Business at Dartmouth that organizes graduate business students to volunteer their time to help local businesses and non-profit initiatives with consulting projects.

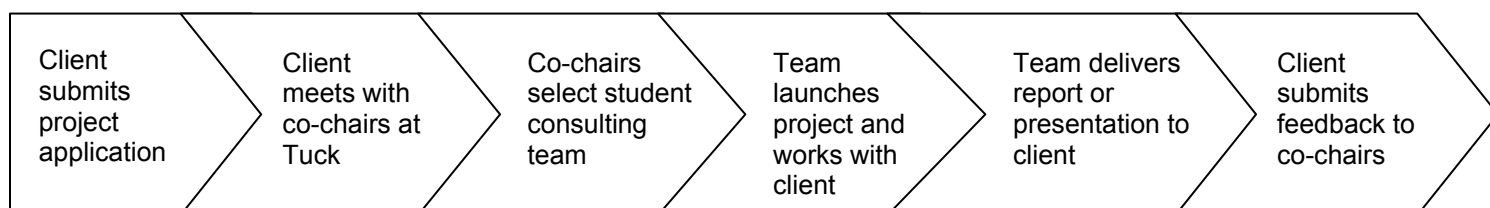
### Why do we do it?

TSCS provides students with real-world experience in consulting, the opportunity to apply their business skills, and a chance to volunteer in the community. Students do not receive compensation or academic credit.

### How much does it cost?

TSCS services are 100% pro-bono, but we do require ongoing cooperation from your organization, especially access to key individuals and information.

### How does it work?



Tell us about your current needs by completing a Project Application, available online at [www.tuck.dartmouth.edu/tscs](http://www.tuck.dartmouth.edu/tscs). When we have the resources available to work with you, the TSCS co-chairs will contact you to schedule a meeting at Tuck. The co-chairs then assign a student team, who will meet with you, complete the analysis, and finally present the findings. Lastly, clients complete a feedback form to discuss their experience.

### I need a lot of help. How much can TSCS help?

Many of our clients face multiple challenges, but we cannot address them all. We suggest you focus on your most pressing business issue. TSCS projects are capped at 40 hours with each student on the team contributing about 5-10 hours. Think about your needs in terms of what one consultant could address working full-time for one week. Please remember that, while Tuck MBA students can provide substantial value to your organization, they require a well-defined business question so they can focus their volunteer services on the issue of greatest importance to you.

### What are typical client questions?

- ▶ How can I expand my business without opening a new location?
- ▶ How can I improve customer retention?
- ▶ Is there a market for my new product/invention?
- ▶ Should I outsource some of my operations?
- ▶ I seem to get plenty of customers, but why am I still not profitable?

---

#### TSCS Contact Information

Co-chairs: Samina Karim and Nick Richardson  
Phone: (603) 646-0109  
E-mail: [tscs@dartmouth.edu](mailto:tscs@dartmouth.edu)  
Web site: [www.tuck.dartmouth.edu/tscs](http://www.tuck.dartmouth.edu/tscs)