WuXi AppTec’s Vision

To provide fully integrated pharmaceutical and medical device R&D services, to improve the success of Research and shorten the time of Development by offering customers with world-class capabilities and unparalleled capacities.
WuXi AppTec’s History

- The company was founded in Dec. 2000
- Four founders, Dr. Ge Li, Xiaozhong Liu, Tao Lin and Zhaohui Zhang
- First lab space, 7,000 sq. ft.
- 48 employees by 2001 and lab chemistry service only
- Over 3,700 employees in ca. 2.0 million sq. ft. lab, animal facilities and manufacturing space. Services include lab chemistry services, research manufacturing, biologics testing, toxicology and manufacturing services throughout the drug and medical device research and development process
The Company Profile and Growth

Incorporation

- 2000
  - Established discovery chemistry and FTE-based services

2001 - 2002
- Established process development services

2003
- Began to offer manufacturing services

2004
- Established bioanalytical operation

2005
- Established service biology operation
- Opened Tianjin campus
- Commenced expansion of manufacturing plant
- Established toxicology and formulation services

2006
- Acquired AppTec Laboratory Services, Inc.

2007
- Operation units change name to WuXi AppTec

2008

Revenue

(US$ in Millions)

<table>
<thead>
<tr>
<th>Year</th>
<th>No. of total employees</th>
<th>No. of scientists</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>4827</td>
<td>83</td>
</tr>
<tr>
<td>2005</td>
<td>1288</td>
<td>160</td>
</tr>
<tr>
<td>2006</td>
<td>2522</td>
<td>32</td>
</tr>
<tr>
<td>2007</td>
<td>5332</td>
<td>1,843</td>
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<tr>
<td>2008</td>
<td>3,693</td>
<td>2,770</td>
</tr>
<tr>
<td>2009</td>
<td>3,791</td>
<td>2,949</td>
</tr>
</tbody>
</table>

Employees

- No. of total employees
- No. of scientists

- Q1-Q3, 08
  - No. of total employees: 195.4
  - No. of scientists: 1,244
Current Small Molecule Services

- Synthetic Chemistry
- Medicinal Chemistry
- Discovery Biology

DMPK

- Bioanalytical Analysis
- Toxicology

Assay Development

Process Development

Formulation Development

Methods Validation

Stability Studies

Bulk Drug Substance Manufacture

Analytical Services
Evolution of Partnership Models

**Transactional**
- Responsive to requests

**Preferred Supplier**
- Established core team
- Builds collaborative mechanisms
- Develops understanding of client’s business

**Partnership**
- Incorporates client into strategic planning
- Assigns dedicated relationship manager
- Makes directed investments
- Builds strong collaborative mechanisms

**Strategic Alliance**
- Shares common goals/objectives
- Engages in joint strategic planning
- Relationship-based structure
- Makes open-ended agreements
- New business forms

Source: PWC
Proven Quality Services Win Customer Satisfaction

- Able to provide our customers with dedicated resources, facilities and experienced scientists dedicated to the specific needs of individual customers
- A number of recognitions and awards from our customers

### Major Awards

<table>
<thead>
<tr>
<th>Award</th>
<th>Company</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>“Excellent Service Award”</td>
<td>Abbott</td>
<td>2008</td>
</tr>
<tr>
<td>“2007 Top Chemistry CRO”</td>
<td>Pfizer</td>
<td>2008</td>
</tr>
<tr>
<td>“Outstanding Collaborator Award”</td>
<td>Genentech</td>
<td>2008</td>
</tr>
<tr>
<td>“Special Achievement Award”</td>
<td>Novartis</td>
<td>2008</td>
</tr>
<tr>
<td>“Outstanding Strategic Collaboration Award”</td>
<td>AstraZeneca</td>
<td>2007</td>
</tr>
<tr>
<td>“Outstanding Collaborator Award”</td>
<td>Millennium</td>
<td>2008</td>
</tr>
<tr>
<td>“Outstanding Strategic Collaboration Award”</td>
<td>Merck</td>
<td>2007</td>
</tr>
<tr>
<td>“Outstanding Collaboration Award”</td>
<td>Novartis</td>
<td>2007</td>
</tr>
<tr>
<td>“Chemical Product R&amp;D Preferred Partner”</td>
<td>Lilly</td>
<td>2006</td>
</tr>
<tr>
<td>“Outstanding Performance Award”</td>
<td>LargeGen</td>
<td>2006</td>
</tr>
<tr>
<td>“Special Achievement Award”</td>
<td>Novartis</td>
<td>2006</td>
</tr>
<tr>
<td>“Exceptional Performance Award”</td>
<td>Lilly</td>
<td>2006</td>
</tr>
<tr>
<td>“Supplier Appreciation Award”</td>
<td>LargeGen</td>
<td>2005</td>
</tr>
<tr>
<td>“Outstanding Performance Award”</td>
<td>LargeGen</td>
<td>2004</td>
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</table>
Our Goal Remains the Same – To Provide Better Services to Our Customers