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- Guillermo is Morgan Stanley's Latin America Regional Head. In addition he is Head of Latin America Investment Banking and a NY based member of the M&A Department.
- Guillermo led numerous landmark transactions over the last 17 years including privatizations, acquisitions, divestitures, tender offers, roll-ups, mergers, joint ventures, debt restructurings and debt and equity capital markets transactions, working with clients in Latin America, Europe, N. America and Asia across industries.
- Prior to joining MS, Guillermo was, since 1990, with McKinsey & Co. in Europe
- Guillermo is a member of The Institute of International Finance, and sits in the boards of The Woodrow Wilson Center Mexico Institute, The Brazilian-American Chamber of Commerce, The MBA Advisory Board of Amos Tuck School at Dartmouth College and The Smithsonian Institution Latino Center.
- Guillermo holds a six year Industrial Engineering Degree from the Universidad de Buenos Aires and an MBA from Amos Tuck at Dartmouth College. He is fluent in English, Spanish, Portuguese, and French

